City of Birmingham
A Walkable Community

MEMORANDUM

Department of Public Services

DATE: **July 1, 2015**

TO: **Joseph A. Valentine, City Manager**

FROM: **Lauren A. Wood, Director of Public Services**

SUBJECT: **Golf Course Fertilizer/Turf Chemicals Purchase**

On Tuesday June 23, 2015 the Department of Public Services publicly opened bids entitled "Turf Chemicals". This bid includes fertilizers and turf chemicals used at the municipal golf courses. Bids were advertised in the Birmingham Eccentric newspaper and the Michigan Intergovernmental Trade Network (MITN). Five companies submitted bid prices per the specifications. After review of the tabulations from the companies that have submitted bids, the Department of Public Services recommends purchases from these three companies.

Company	City	7/1/15-6/30/16	Bid Amount
Harrell's	New Hudson MI	$20,000	$20,000
Residex Turfgrass	South Lyon, MI	$22,000	$22,000
Great Lakes Turf	Grand Rapids, MI	$ 8,000	$ 8,000
TOTAL			**$50,000**

The pricing for these products are the same from the various vendors. This is based on agency pricing which is determined by the product manufacturer. Therefore, the price is identical from the bidders. Some of the bidders did not make all of the products available to the City as part of their bid. The City selects the vendors for which to purchase its products based on experience with the vendor, customer service, availability of the product, including the quality of the performance of the vendor. The quantities of product are determined by the Grounds Superintendent during the golf season. Last year these same three companies were used for the product purchases for a total amount not to exceed of $50,500.

The Chemical/Fertilizers listing are for the 2015 season and funds are available in the operating supplies account for each course. Based on the actual needs of the golf courses during the season, the total purchases may fluctuate but will not exceed a total of $50,000.

SUGGESTED RESOLUTION:
To approve chemical/fertilizer purchases for Lincoln Hills and Springdale golf courses from Harrell's for $20,000, Residex Turfgrass for $22,000 and Great lakes Turf for $8,000. The total purchase from all vendors will not exceed a total of $50,000. Funds will be charged to account numbers 584/597-753.001-729.0000.