



151 Martin Street  
Birmingham, Mi 48009  
248-530-1800  
Parks and Recreation Board Agenda  
Department of Public Services  
851 South Eton-Conference Room  
Tuesday, June 2, 2015  
6:30 PM

- I. Call to order**
- II. Approval of the minutes of :** Tuesday, May 12, 2015(*regular meeting*)
- III. Agenda Items-Written and submitted by 5pm Monday at the Birmingham Ice Sports Arena, one week prior to the meeting.**
  - 1.** City of Birmingham Donation Policy
- IV. Communications/Discussion Items**
  - 1.** Premier Agency Member Spotlight-City of Birmingham MRPA Article
  - 2.** Rouge River Clean-Up, Saturday, June 6, 2015
  - 3.** 2015 In The Park Summer Concert Schedule
  - 4.** Board of Ethics Seminar
  - 5.** Golf Course Updates
    - a)** Golf Course Financials
    - b)** Golf Course Report
- V. Unfinished Business**
- VI. New Business**
- VII. Open To The Public for Items Not On the Agenda**
- VIII. Next Regular Meeting – Tuesday, July 7, 2015(DPS)**
- IX. Adjournment**

Individuals requiring accommodations, such as interpreter services, for effective participation in this meeting should contact the City Clerk's Office at (248) 530-1880 at least on day in advance of the public meeting.  
Las personas que requieren alojamiento, tales como servicios de interpretación, la participación efectiva en esta reunión deben ponerse en contacto con la Oficina del Secretario Municipal al  
(248) 530-1880 por lo menos el día antes de la reunión pública.  
(Title VI of the Civil Rights Act of 1964).

*If you cannot attend the meetings, please contact Connie Folk at the Birmingham Ice Arena (248) 530-1642.  
Minutes are available for review at the Birmingham Ice Sports Arena, 2300 East Lincoln, Birmingham, MI 48009*

#### **PARKS & RECREATION BOARD MISSION STATEMENT**

*The Birmingham Parks & Recreation Board is dedicated to enriching the quality of life in our community by preserving and enhancing natural areas, urban forests, open spaces and waters within our park system; by partnering with community organizations to facilitate access to recreation programs; by renewing and developing our public parkland and play areas through the application of safe design principles; and by providing an atmosphere of inclusion by offering universal access for the enjoyment by all ages and abilities of our parks and recreational facilities.*

**PARKS AND RECREATION BOARD MEETING MINUTES**  
**May 12, 2015**

Pat Bordman, Chairperson, called the meeting to order at 6:30 p.m. at 851 S. Eton.

**MEMBERS PRESENT:** Pat Bordman, John Meehan, Art Stevens and Bill Wiebrecht

**MEMBERS ABSENT:** Ross Kaplan, Ryan Ross, Therese Longe, Shahanna Sarkisian and Paige White, Student Representatives

**ADMINISTRATION:** Paul Matthews, Public Works Manager and Connie Folk, Recreation Coordinator

**GUESTS:** Cindy Rose

It was moved by Art Stevens, seconded by John Meehan that the minutes of the April 12, 2015 regular meeting be approved as corrected.

**Yeas - 4** (Pat Bordman, John Meehan, Art Stevens and Bill Wiebrecht)

**Nays - 0**

**Absent** – Ross Kaplan, Ryan Ross and Therese Longe

**AGENDA ITEM #1** – City of Birmingham Donation Policy Review

Members of the Parks and Recreation Board discussed and corrections were made to the draft copy of the City of Birmingham Donation Policy.

Connie stated that changes will be made to the City of Birmingham Donation Policy and the policy will be brought back to the Parks and Recreation Board at the June meeting for further review and discussion.

**No action was taken by the Parks and Recreation**

**COMMUNICATION/DISCUSSION ITEM #1a**- Rouge River Trail Corridor Improvements

The Parks and Recreation Board were provided pictures of improvements that the Parks Department have done along the Rouge River Trail Corridor.

Art stated that the pictures are beautiful. Pat stated that there were substantial improvements made along the Rouge River Trail.

**No action was taken by the Parks and Recreation Board**

**UNFINISHED BUSINESS**

Art asked about the water lilies. Paul stated that the treatment of Quarton Lake will occur in later May, early June.

Connie stated that Lauren is still waiting to hear back from Jason Abrams to discuss the Little Library project.

Connie stated that the department is still working on the lights at Barnum Park.

Paul stated that the DPS Open House was well attended.

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**NEW BUSINESS**

Pat stated that there was a nice article about Linden Park in the Quarterly and that Poppleton Park was showcased on May Around Town E-Newsletter.

**OPEN TO THE PUBLIC FOR ITEMS NOT ON THE AGENDA:**

Pat stated that the next meeting will be held on June 2, 2015 at 6:30 pm at DPS

The meeting adjourned at 7:00 p.m.

Connie J. Folk, Recreation Coordinator

**Parks and Recreation Board Meeting 5/12/2015**

## City of Birmingham Parks and Recreation Donor Policy

Thank you for considering Parks and Recreation in the City of Birmingham for your donation. We welcome donations from individuals, foundations, non-profit organizations and corporations and look forward to working with you.

While donations for our parks will enrich our city, the City of Birmingham recognizes that its open spaces, trails and recreation areas are precious resources. Accordingly, the City of Birmingham desires to protect and preserve the open, tranquil atmosphere of our parks, to protect the natural quality of our trails and to enhance the development of our recreational assets. Therefore, donations for park improvements and recreation programming will be considered with the support of those goals in mind.

### DONATION CATEGORIES

The City of Birmingham welcomes donations in several categories including:

- ~ Park landscaping elements include trees, shrubs and other flora. Donations of all landscaping elements, however, must be approved species and there may be site specific limitations. Please see the City of Birmingham Park Donor Program for further information.
- ~ Park amenities for the purchase, replacement or refurbishment and maintenance of park benches, picnic tables, drinking fountains, bicycle racks, playground components and the like. Although suggestions from donors will be considered for the placement of a donated park amenity, final decisions as to location will be determined by the City of Birmingham. Please see the City of Birmingham Park Gift Donor Program for further information.
- ~ Park features include arbors, pavilions, plazas, gardens, and the like. Such features must enhance the park, enrich the experience of park users and be consistent with park planning processes. Accordingly, such proposed donations will only be considered on a case-by-case basis. Donors may contact the City of Birmingham or the Director of Public Services to discuss these proposed park features.
- ~ Monetary donations, such as cash or negotiable securities, may be used toward the development and general upkeep of park elements, amenities and features. Donors may identify a specific use for the City's consideration, or funds may be used to best meet the current needs of the City of Birmingham Parks and Recreation projects.

## DONATION GUIDELINES

In order to have a consistent donor program, the following guidelines endeavor to address both the needs and resource capabilities of the City of Birmingham and the desire of donors to support Birmingham's Parks. Donors should contact the Director of Public Services to discuss donation ideas.

~ The City wants to ensure the best appearance and aesthetic quality of its parks. Thus, donations should satisfy a true need of an approved park scheme.

~ All donations will be reviewed for appropriateness and compatibility with the City of Birmingham Parks and Recreation Master Plan. The City reserves the right to decline any donation if, upon review, the donation is (1) limited by special restrictions, conditions or covenants which pose unreasonable budgetary or maintenance obligations on the City, or (2) not in the best interest of the City.

~ A donor may be asked to appear before the Birmingham Parks and Recreation Board and/or the City Commission, to present their donation proposal. In certain cases, public comment and feedback may be considered during the review process.

~ The City understands that donors may have preferences regarding the choice of design professionals, vendors and contractors, and preferences regarding the location, size, scale, color and materials of donated elements, amenities and features. The City, however, must adhere to the open bid process requirements, if applicable and to other City policies and goals. Accordingly, final decisions on all details of the proposed donation shall be at the sole discretion of the City of Birmingham.

~ While the City recognizes the generally good intentions behind any donation, the City, at its sole discretion, reserves the right to decline any gift or donation.

~ Upon acceptance by the City, any donated element, amenity or feature, becomes City of Birmingham property. The City has an interest in ensuring that all park elements, amenities and features remain in good repair, and will provide, at its sole discretion, reasonable maintenance of donated items. The City, however, is under no continuing obligation to repair, replace or maintain perpetual care for any donated item.

~ The City will make a reasonable effort to notify a donor of any damage, theft or other loss to a donated item, and may, at its sole discretion, repair or replace such a donated item to the extent it deems practical, or as described in the original gift agreement, if any.

## DONOR RECOGNITION

~ Recognition shall be provided for all gifts given to the City of Birmingham for improvements, subject to such general policy changes and amendments as may be implemented by the City Commission.

~ "Naming rights" on any park feature or element are subject to the approval of the City Commission.

~ All donations will be acknowledged by a letter of appreciation from the City of Birmingham. Because donations to the City of Birmingham may be tax deductible, donors are encouraged to consult with their tax advisor.



# Premier Agency Member Spotlight

## City of Birmingham

The City of Birmingham Parks and Recreation is uniquely combined with the Street/Sewer/Water and Fleet Maintenance to make up the city's Department of Public Services (DPS). This unusual arrangement has the benefit of having more communication and coordination between the two areas of the department.

"In a typical town you have your Department of Public Works and your Parks and Recreation areas, but here it's all housed together," said Lauren Wood, Director of Public Services. "We coordinate budgeting, staffing, operations and administration. That's one distinction of Birmingham."

The department also services the principal shopping district in downtown Birmingham.

"I always tell people we repair everything below ground and make everything look good above ground," said Wood. "Structurally it's a high performance set up. We're both meeting the high standards that we have here for performance."

The City of Birmingham has a population of 20,000 and is 4.7 square miles. The department runs two nine-hole golf courses, Springdale Golf Course which is 45 acres and Lincoln Hills Golf Course which is about 57 acres.

"We are pretty proud of our golf courses," said Wood. "They play great and are semi-private, membership based. They are two beautiful properties and are Birmingham's best kept secret."

Uniquely located at the southeast edge of the Lincoln Hills Golf Course is a .85 acre dog park that is open every day from dawn until dusk for registered dog park users.

"We also operate our own Ice arena and just finished up the Birmingham Ice Show," said Wood. "This is a huge production that we hold every year in May that we're very proud of."

The ice arena is used for skating lessons, open skating, and is available for use by organizations such as the Birmingham Hockey Association and the Figure Skating Club of Birmingham.

"The ice is used from September through May," said Wood. "We've been trying to market it and make it available for rent during the summer months. We're doing things like a Mom-to-Mom Sale and offering indoor pickle ball courts for the local community, which is becoming

more popular. We're coordinating that with our local area seniors group, Next Birmingham."

They have a mile and a half trail system in town that runs along the Rouge River called the Rouge River Corridor.

"It's a wood chip walking trail and it's a really cool amenity in town," said Wood. "The Rouge River runs north and south through Birmingham. The trail system runs adjacent to that and intersects quite a few of our parks. We're a walkable community so we try to highlight our walkability and our trail system."

The city has a total of 26 parks of all varieties, including community parks, neighborhood parks and mini-parks.

"Some of the mini-parks are three acres but they are usually about a half acre and are what we call well sites, which means they had pump sites or well sites on them," said Wood. "They are nice grassy areas with places to sit. Some may have play equipment."

The city maintains over 300 acres of parkland, including two sites with sledding hills, one of which has a community built playground area and is a destination park for many visitors and residents. The other sled hill is at the Lincoln Hills Golf Course. In the winter the course opens up for cross country skiing and sledding.

Their popular Shain Park is located in the heart of the City and recently underwent extensive renovations, including a plaza fountain, a band shell, a new children's play area, and a performance stage area with open lawn space for large audiences. The park has been home to their summer concert series for over 30 years.

"We have a unique philosophy here in terms of partnerships," said Wood. "We provide the open space and park properties for users and we don't program as you would think of in the recreation sense. As far as the sports groups, we don't run any of the teams with the exception of the Mens' Softball Leauge. We've always said we have the space and we'll make the fields available."

A big long standing group they have a partnership with is the Birmingham Little League, who have been based out of one of their parks for around 50 years. They also have a partnership with the local YMCA and soccer teams.

"We have River Day in June where we get active volunteers out to clear invasive species," said Wood.

"That's a huge event that the community looks forward to. We get help from Oakland County and the Friends of the Rouge."

Other partnerships include the Birmingham Racquet Club, which is housed on city property but is run by a private group. Also, they have the Birmingham Bloomfield Art Center that rents space from them but is privately run.

Something new the city introduced last fall at one of their golf courses was footgolf.

"It seemed to be very popular, we had a good group of people that wanted to participate," said Wood. "It was a great success."

For more information about the golf courses visit [golfbirmingham.org](http://golfbirmingham.org). To learn more about the City of Birmingham check out [bhamgov.org](http://bhamgov.org) or their Facebook page.

Communication/Discussion  
Item #1







**Linden Park**  
**Saturday, June 6, 2015**  
**9:00 am – to noon**  
**Registration begins at 8:30 am**  
**Lunch will served at Noon**

- This year's activities:
- Removal of Invasive Species.



Recommended items to wear & bring:

- Boots or sturdy shoes
- Long pants & long-sleeve shirt
- Hat
- Sunscreen

Volunteers should dress according to prevailing weather conditions.

Mosquito repellent, gloves and bags will be provided.

## *Volunteers Needed*

***Community, churches, schools, environmental groups, scout troops and neighborhood associations are invited to help clean up the trash along the Rouge River.***

***Anyone who wishes to volunteer is asked to call  
Connie J. Folk, Recreation Coordinator at (248) 530-1642.***



# *The City of Birmingham Presents...*

## *2015 In The Park Summer Concerts*

### *@ Shain Park*

### *Wednesday Nights, 7:00 pm*

#### *June*

*June 12-Battle of The  
Bands(Friday)*

*June 17-Birmingham Concert Band*

*June 24-Byron Legends In Concert*

#### *July/August*

*July 1-Antekes*

*July 8-Steve Acho*

*July 15-Detroit Soul Revue*

*July 22-Kari Holms and The Modern Day Drifters*

*July 29-Stewart Francke*

*August 5-Randy Kaplan*

*August 12-Steve King & Dittilies*

*Concerts are cancelled during inclement weather.*

*Check the concert hotline and website for updated information by 5:00 pm on the Wednesdays.*

**For more information on sponsorship opportunities contact Connie Folk, Recreation Coordinator at (248) 530-1642 or visit [www.bhamgov.org/summerconcerts](http://www.bhamgov.org/summerconcerts)**





## Communication/Discussion Item #4

Connie Folk &lt;cfolk@bhamgov.org&gt;

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**Fwd: Board of Ethics Seminar - Save the Date!**

1 message

**Lauren Wood** <lwood@bhamgov.org>

Wed, May 27, 2015 at 11:31 AM

To: "Folk, Connie" &lt;cfolk@bhamgov.org&gt;, Carrie Laird &lt;Claird@bhamgov.org&gt;

Please place under Communication for the June Parks Board meeting.

----- Forwarded message -----

From: **Laura Pierce** <lpierce@bhamgov.org>

Date: Fri, May 22, 2015 at 1:22 PM

Subject: Board of Ethics Seminar - Save the Date!

To: Bruce Johnson <Bjohnson@bhamgov.org>, "Connaughton, John" <Jconnaughton@bhamgov.org>, Don Studt <Dstudt@bhamgov.org>, "Gemmell, Gary" <Ggemmell@bhamgov.org>, Jana Ecker <Jecker@bhamgov.org>, Joe Valentine <Jvalentine@bhamgov.org>, John Heiney <Jheiney@bhamgov.org>, Lauren Wood <Lwood@bhamgov.org>, Mark Gerber <Mgerber@bhamgov.org>, Paul O'Meara <Pomeara@bhamgov.org>, "Koschik, Doug" <Doug.Koschik@baldwinlib.org>, tim currier <Tcurrier@bhlaw.us.com>, Leslie Pielack <LPielack@bhamgov.org>, Matthew Baka <MBaka@bhamgov.org>, "Clemence, Mark" <Mclemence@bhamgov.org>, Janet Laing <Jlaing@bhamgov.org>

**SAVE THE DATE!**

The Board of Ethics is hosting an informational seminar for City Officials on Thursday, September 24, 2015. Topics will include the Open Meetings Act, Freedom of Information Act, Parliamentary Procedures, Roberts Rules of Order, and Ethics in Government.

The seminar will be held in the City Commission Room (205) of the Municipal Building, 151 Martin. The first session will be held from 4:00 PM – 5:30 PM. It will be repeated from 7:00 PM – 8:30 PM. (The seminar will also be repeated on December 1st at 5:30 PM.)

All board, committee, and commission members are encouraged to attend to gain a better understanding of the topics presented. Staff members serving as representatives on the boards are also encouraged to attend.

Invitations to all board/committee members will be mailed in August. Please forward to any staff representatives that I may have missed. In addition, feel free to forward this to your board members to save the date as well.

Thanks,  
Laura

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City of Birmingham

Laura M. Pierce, MMC, CMMC | City Clerk | City Clerk's Office |

P.O. Box 3001, 151 Martin | Birmingham, Michigan 48012 |

Phone 248.530.1802 or 248.530.1880 | Fax 248.530.1080 | [www.bhamgov.org](http://www.bhamgov.org)

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Lauren Wood

# Communication/Discussion Item #5a

## CITY OF BIRMINGHAM GOLF COURSE OPERATING REPORT FOR THE MONTH ENDED APRIL 2015

	SPRINGDALE		LINCOLN HILLS		COMBINED		PRIOR YEAR COMBINED	
	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE
<u>REVENUES</u>								
FOOD & BEVERAGE SALE	1,862	1,862	2,406	3,024	4,268	4,886	3,455	3,810
MERCHANDISE SALES	541	541	1,644	2,137	2,184	2,678	2,383	2,383
WEEK DAY GREENS FEES	10,313	10,435	21,056	21,179	31,369	31,614	30,549	33,713
WEEKEND & HOLIDAY GREENS	7,221	7,343	10,556	10,679	17,777	18,022	13,270	13,402
CART RENTALS	309	309	295	295	604	604	570	570
TOURNAMENT ENTRY FEES	-	-	-	-	-	-	-	-
CLASSES	-	-	3,077	3,077	3,077	3,077	1,464	1,464
GOLF CART RENTALS	3,744	3,744	5,588	5,588	9,333	9,333	5,522	5,522
BUSINESS MEMBERSHIP	1,200	1,300	3,100	4,200	4,300	5,500	3,200	3,400
NON-RESIDENT MEMBERSHIPS	18,300	20,150	24,150	52,850	42,450	73,000	33,225	37,625
UNLIMITED GOLF PASS	-	-	600	4,050	600	4,050	3,800	3,800
PACKAGE CLUB PASS	-	-	145	145	145	145	-	-
GOLF HANDICAP FEE	-	-	-	-	-	-	-	-
INVESTMENT INCOME	-	-	832	3,227	832	3,227	707	2,700
LEASE PAYMENTS	800	3,200	1,059	4,234	1,859	7,434	1,829	7,312
SUNDRY & MISCELLANEOUS	6	1,004	-	999	6	2,002	-	-
CASH OVERAGE/(SHORTAGE)	-	-	48	48	48	48	-	-
TOTAL REVENUES	44,295	49,888	74,556	115,733	118,851	165,620	99,974	115,701
<u>EXPENSES</u>								
<u>FINANCE</u>								
ADMINISTRATION COST	1,655	6,620	1,655	6,620	3,310	13,240	2,865	11,462
AUDIT	-	-	-	-	-	-	-	-
SUB-TOTAL FINANCE	1,655	6,620	1,655	6,620	3,310	13,240	2,865	11,462
<u>MAINTENANCE</u>								
SALARIES & WAGES DIRECT	5,138	11,485	6,281	13,718	11,419	25,203	3,565	25,695
OVERTIME PAY	0	(2,158)	0	(3,248)	0	(5,407)	-	-
LONGEVITY	-	(624)	-	(624)	-	(1,248)	-	-
FICA	388	660	475	747	863	1,407	270	1,959
HOSPITALIZATION	476	634	476	634	953	1,268	362	4,969
LIFE	21	64	21	65	42	129	6	89
RETIRE CONTRIB HEALTH	63	(1,604)	63	(1,605)	127	(3,209)	502	7,136
DENTAL/OPTICAL	75	235	75	235	150	470	27	508
LT/ST DISABILITY	31	98	31	98	62	195	12	211
WORKER'S COMPENSATION	46	116	57	127	103	242	51	339
RETIREMENT EMPLOYER CNTRB	123	66	123	66	246	132	357	4,864
HRA BENEFIT	-	-	-	-	-	-	-	-
RETIREMNT-DEF CONTR EMPLR	163	492	166	494	329	986	5	18

CITY OF BIRMINGHAM  
GOLF COURSE OPERATING REPORT  
FOR THE MONTH ENDED APRIL 2015

	SPRINGDALE		LINCOLN HILLS		COMBINED		PRIOR YEAR COMBINED	
	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE
RET HLTH SVGS CONTR EMLR	79	250	80	252	159	502	34	134
OPERATING SUPPLIES	2,831	7,681	4,111	10,122	6,942	17,804	1,053	2,945
OTHER CONTRACTUAL SERVICE	143	4,067	646	2,860	789	6,927	445	1,081
TELEPHONE	-	-	-	-	-	-	-	-
ELECTRIC UTILITY	153	586	317	1,316	470	1,903	565	2,624
GAS UTILITY	-	1,199	18	72	18	1,272	46	1,589
WATER UTILITY	-	-	-	16	-	16	-	16
TRAINING	38	501	38	501	75	1,002	-	-
PRINTING & PUBLISHING	-	-	-	-	-	-	-	-
EQUIPMENT RENTAL OR LEASE	1,250	5,000	1,601	6,351	2,851	11,351	3,405	12,772
SUB-TOTAL MAINTENANCE	11,017	28,748	14,580	32,198	25,597	60,946	10,705	66,949
<u>CLUBHOUSE</u>								
SALARIES & WAGES DIRECT	8,843	17,353	9,622	18,533	18,465	35,886	10,435	29,108
OVERTIME PAY	0	(1,090)	211	(879)	211	(1,969)	-	-
LONGEVITY	-	(256)	-	(256)	-	(513)	-	-
FICA	676	1,223	752	1,329	1,428	2,553	797	2,222
HOSPITALIZATION	1,264	3,426	1,264	3,426	2,528	6,853	202	698
LIFE	2	8	2	8	5	16	6	21
RETIRE CONTRIB HEALTH	127	(259)	127	(259)	254	(518)	360	1,359
DENTAL/OPTICAL	6	23	6	23	13	46	20	77
LT/ST DISABILITY	3	9	3	9	5	19	8	31
WORKER'S COMPENSATION	80	159	89	171	169	330	127	360
SICK TIME PAYOUT	-	-	-	-	-	-	-	-
RETIREMENT EMPLOYER CNTRB	137	369	137	369	274	738	262	993
HRA BENEFIT	-	-	-	-	-	-	-	-
RETIREMNT-DEF CONTR EMLR	-	2	-	2	-	3	-	-
RET HLTH SVGS CONTR EMLR	2	10	2	9	3	19	16	54
OPERATING SUPPLIES	2,029	2,765	1,382	1,973	3,410	4,738	2,844	4,435
FOOD & BEVERAGE	1,648	1,983	1,456	2,183	3,104	4,167	2,752	3,104
BEER AND WINE	622	622	374	794	995	1,416	925	840
MERCHANDISE	2,105	3,093	2,460	5,211	4,566	8,304	6,003	8,588
INSTRUCTORS	-	-	-	-	-	-	-	-
OTHER CONTRACTUAL SERVICE	932	1,438	1,511	1,788	2,443	3,226	654	1,971
TELEPHONE	128	464	130	379	258	843	116	538
CONTRACTUAL ALARM	79	236	-	260	79	497	209	820
ELECTRIC UTILITY	320	1,163	-	-	320	1,163	518	917
GAS UTILITY	-	765	-	-	-	765	106	847
WATER UTILITY	72	636	135	242	206	878	33	692
PRINTING & PUBLISHING	163	738	163	1,181	325	1,918	-	1,250
MARKETING AND ADVERTISING	150	2,726	150	1,390	300	4,115	-	945

CITY OF BIRMINGHAM  
GOLF COURSE OPERATING REPORT  
FOR THE MONTH ENDED APRIL 2015

	SPRINGDALE		LINCOLN HILLS		COMBINED		PRIOR YEAR COMBINED	
	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE	CURRENT MONTH	CALENDAR- TO-DATE
DEPRECIATION	4,167	16,667	4,167	16,667	8,333	33,333	8,417	33,668
EQUIPMENT RENTAL OR LEASE	2,488	4,975	2,488	4,975	4,975	9,950	4,763	9,144
LIAB INSURANCE PREMIUMS	339	11,195	339	11,195	678	22,390	1,893	29,838
LIQUOR LICENSE	-	1,253	-	1,253	-	2,505	-	2,505
SUB-TOTAL CLUBHOUSE	26,380	71,694	26,967	71,978	53,347	143,671	41,466	135,025
TOTAL EXPENSES	39,052	107,061	43,202	110,796	82,254	217,857	55,036	213,436
NET PROFIT (LOSS)	5,244	(57,173)	31,354	4,937	36,597	(52,237)	44,938	(97,735)
NET OPERATING PROFIT (LOSS) (EXCLUDES DEPRECIATION)						(18,903)		(64,067)



## **Golf Report As of April 30, 2015**

We are pleased to report that we had a much better opening in 2015 than 2014. Lincoln Hills opened on April 1<sup>st</sup> and Springdale followed on April 6<sup>th</sup>. We did incur inclement weather during the weekdays but our weekend play was fantastic, both during April and May.

We introduced this year a “sign-up” early bonus during the weeks of March 16<sup>th</sup> and March 23<sup>rd</sup> at Lincoln Hills. If they joined during this time, they received their first round on us and we had a total of 376 members that joined during this period: 211 Residents, 155 Non-Residents and 10 Business Members. This promotion had a stipulation of the round being used by April 30, 2015, in which we had a total of 253 rounds redeemed, or 67% with 94 rounds at Springdale and 159 at Lincoln Hills. There were many positive comments from those who utilized this program.

We also enjoyed hosting our Open House at Springdale on April 25<sup>th</sup> and we had a decent turnout of approximately 50 guests and quite a few stated they have never been to Springdale and enjoyed their time with us. We did receive four dual memberships from this event.

“Nite Golf” was another hit for our 1<sup>st</sup> Club event for the season with 36 participants. The weather was beautiful and we are looking forward to our next tournament in July. Our first “Nine and Dine” is being held at Springdale on May 29<sup>th</sup> and currently have 24 golfers participating and we are expecting nice weather.

Junior Golf registration seems to get smoother each year with the nice addition of online registration. Currently we have a total of 255 participants and we anticipate having another great season with a full field.

Below are the charts for Memberships and Food & Beverage sales for the month of April. The rounds reported are reflected through May 27, 2015.

## 2015 Membership Analysis

	YTD April 2015		CY 2014		CY 2013		CY 2012		CY 2011	
MEMBERSHIPS	#	%	#	%	#	%	#	%	#	%
Business	58	11.65%	102	13.42%	99	13.20%	101	13.56%	84	14.81%
Non-Resident - Individual	277	55.62%	406	53.42%	401	53.47%	398	53.42%	343	60.49%
Non-Resident - Dual	130	26.10%	175	23.03%	185	24.67%	186	24.97%	111	19.58%
Non-Resident - Family	33	6.63%	77	10.13%	65	8.67%	60	8.05%	29	5.11%
Total	498	100.00%	760	100.00%	750	100.00%	745	100.00%	567	100.00%

	YTD April 2015		CY 2014		CY 2013		CY 2012		CY 2011	
RESIDENT MEMBERSHIPS	#		#		#		#		#	
Resident	725		1,733		2,007		1,843		1,244	

## 2015 and 2014 Revenues Comparison through CY April 30, 2015

REVENUES	SALES CY - April 30, 2015		SALES CY - April 30, 2014		DIFFERENCE
Greens Fee	\$49,528	77.68%	\$44,260	84.13%	\$5,268
Cart Fee	\$9,937	15.58%	\$4,921	9.35%	\$5,016
Food & Beverage	\$2,379	3.73%	\$2,064	3.92%	\$316
Beer	\$1,873	2.94%	\$1,365	2.59%	\$509
Wine	\$41	0.07%	\$0	0.00%	\$41
Total	\$63,759	100.00%	\$52,610	100.00%	\$11,150

## History of Rounds - Calendar Years 2012 - 2015

MONTH	2012			2013			2014			2015		
	Lincoln	Springdale	Total	Lincoln	Springdale	Total	Lincoln	Springdale	Total	Lincoln	Springdale	Total
January	0	0	0	0	0	0	0	0	0	0	0	0
February	0	0	0	0	0	0	0	0	0	0	0	0
March	405	1,572	1,977	0	292	292	0	0	0	0	0	0
April	2,420	2,591	5,011	1,573	2,260	3,833	3,705	652	4,357	3,087	1,713	4,800
May	4,433	4,129	8,562	4,314	3,797	8,111	4,393	3,493	7,886	4,531	3,860	8,391
June	5,206	4,522	9,728	5,774	4,406	10,180	5,330	4,216	9,546			0
July	4,707	4,651	9,358	5,098	4,286	9,384	5,139	4,636	9,775			0
August	4,128	4,449	8,577	5,195	4,695	9,890	4,376	4,084	8,460			0
September	3,145	3,071	6,216	3,019	3,154	6,173	3,074	2,746	5,820			0
October	796	2,495	3,291	2,795	1,779	4,574	915	2,493	3,408			0
November	0	1,104	1,104	576	0	576	33	675	708			0
December	0	412	412	53	0	53	0	124	124			0
<b>TOTALS</b>	<b>25,240</b>	<b>28,996</b>	<b>54,236</b>	<b>28,397</b>	<b>24,669</b>	<b>53,066</b>	<b>26,965</b>	<b>23,119</b>	<b>50,084</b>	<b>7,618</b>	<b>5,573</b>	<b>13,191</b>

**NOTE: May Rounds are calculated through May 27, 2015**